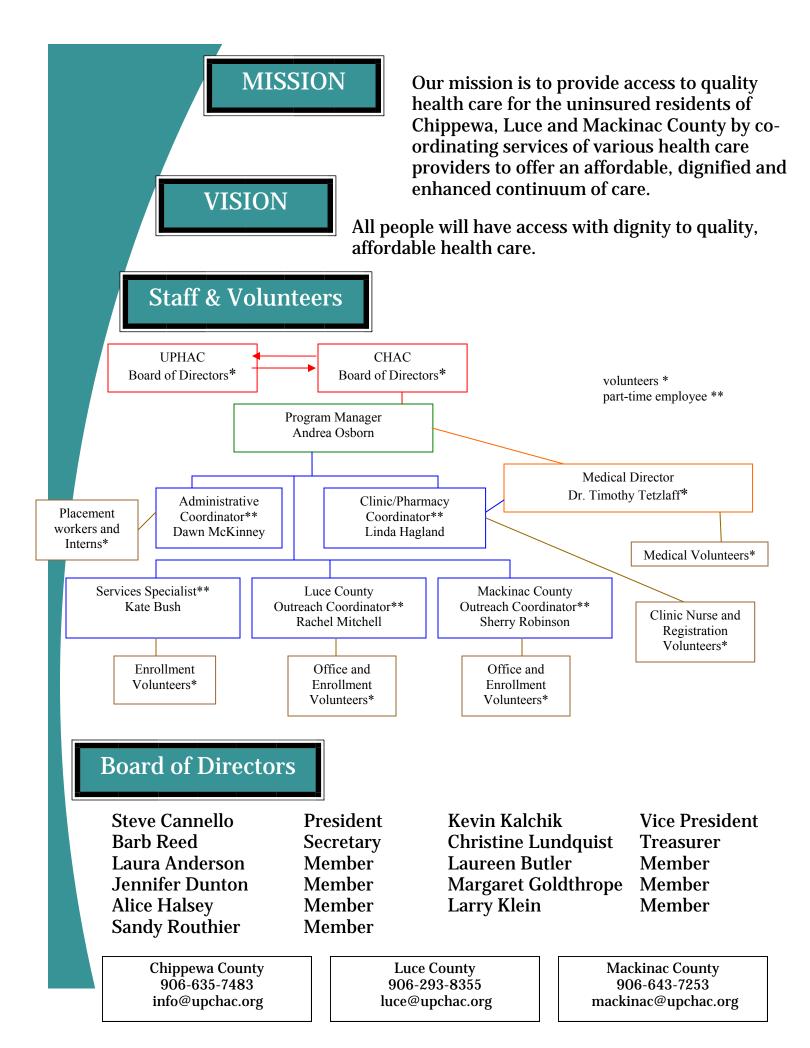
COMMUNITY HEALTH ACCESS COALITION



2009 ANNUAL REPORT

"Helping the Uninsured in the Eastern Upper Peninsula"

www.upchac.org





Community Health Access Coalition

www.upchac.org

Friends and Partners of CHAC.

In 2009, Community Health Access Coalition became a stronger community program because of the dedication and teamwork contributed by our new staff members. New staff members have assisted in improving the CHAC program by implementing new procedures, streamlining the enrollment process, and improving volunteer partnerships. These improvements have created a more efficient, client-oriented community program.

In order to better serve the CHAC Volunteer Clinic patients, we established a clinic capacity. This change has resulted in CHAC implementing a "clinic pending" list. These are patients who unfortunately have never had a primary care home or are now in a situation they have never been in before and are unable to pay to see a provider.

CHAC in partnership with the other Upper Peninsula access agencies organized the 9th Annual UPHAC Fall Conference "*Health Care in the U.P. Today...and the Road to Tomorrow*". This year's panel of hospital administrators tasked the access agencies with working towards an improved regional care process for the uninsured. With developments from last year's project to improve patient software, we will be able to report outcomes from our partnerships to the hospitals and also help with regional access.

The Upper Peninsula Health Access Coalition (UPHAC)'s 3rd Annual Hero Awards Ceremony honored an *"Above and Beyond Hero"* from our region. Sault Community Pharmacy has worked with CHAC since 2006 to professionally process and dispense donated medications CHAC acquires from pharmaceutical companies for its enrollees.

CHAC continues to partner with the United Way of the Eastern Upper Peninsula's Volunteer Center recognition spotlight program. The goal is to honor those individuals, groups, and businesses that volunteer to improve our community. CHAC strives to nominate volunteers on a monthly basis and has been fortunate to have so many volunteers recognized. A complete list of honored volunteers is included at the end of our report.

Our strengthened partnerships, improved reporting mechanisms, and increased volunteer commitments have resulted in a better reflection of the services and care provided by our community.

We had significant increases in discounted and donated care in the following categories from 2008 to 2009: Hospital/Facility - 44%, Primary Care -156%, Specialty care -145%.

Best regards,

Steven J. Cannello Board President

Steven Cannello

Andrea M. Osborn Program Manager

CHAC's vision to ensure that all people will have access with dignity to quality, affordable health care is a nation-wide goal. Kathryn Thompson came to CHAC looking for services "just in case;" the next thing she knew her doctor recommended a cardiologist referral which ultimately resulted in her needing an emergency cardiac catheterization. CHAC was able to work with War Memorial Hospital, Helen Newberry Joy Hospital, and Munson Health Systems to get Katherine's surgery donated saving her over \$40,072.00.

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In her own words, Kathryn shares how her experience with CHAC has been "wonderful" and that she is able to "get all of her medications that she desperately needs to stay alive for free or at an affordable cost." Kathryn also expresses her appreciation to "all the doctors, hospitals, and CHAC staff who have been very kind, supportive and professional."

VOLUNTEER MEDICAL PROVIDERS

Ibrahim Abou Daya, MD Danny Armstrong, DC Richard Armstrong, MD Sharlene Bailey, MD Steve Bailey, PA-C Scott Bartz, PA-C Rebecca Becker, CFNP Robert Beckman, DO, FACOP Amy Bolmer, DO Jeffrey Bomber, DO Dennis Bridley, OD Colleen Burton, CFNP Cynthia Butcher, CFNP Thilak Chander, MD Malorie Crawford, CNP Nelu Cristof, MD Clare DePue, PA-C Walleed Doghmi, MD Kathy Duman, PA-C Ralph Duman, MD Allen Dunning, MD Leslie Freel. NP Bridget Freeman, MD Laura Frisch, FNP Richard Ganzhorn, MD Joseph Garlinghouse, MD Elisa Geronga, MD Patricia Gill, MD Robert Graham, DO Krista Groll, FNP Mohammad Haider, MD Jonathan Hakim, MD Kimberley Hanert, DO Mohammed Hashem, MD Carl Hawkins, MD Susan Hepker, MD Ruth Holthuis. NP Edward Johnson, MD Michael Koval, MD Caryn Kovar, PA-C Nessrine Ktaich, MD Teresa Kowalski, MSN, FNP Kevin Lawson, MD Alice Lindsey, MD Jeffrey Lozen, OD Frederick Ludwig, MD Chunming Lui, MD Robert Mackie, MD Matthew Madion, MD Frank Magyar, MD

David Meeker, DO

Rachael McCoy, DC Kim McCullough, MD Mary McLeod, FNP-BC Matthew Madion, MD Phillip Neimi, DO Paula Nichols, NP Carol Norman, CNP Catherine Nowka, NP John Ockenfels, DO Timothy O'Connor, MD Maureen O'Shea, FNP-BC Jaak Pahn, MD Jessica Paquette, DO Amy Postma, DO Eero Ranta, MD Peter Ranta, MD Raghu Rao, MD Paula Rechner, MD Julie Reid, CFNP Carol Richwine, FNP John Schumaker, MD Peter Scornaiencki, DC Tina Siesel, CFNP Blake Slater, DO Peter Sneed, MD Charlene Sweeney, MD Timothy Tetzlaff, DO Daniel Thuente, MD Tariq Vakani, MD Hermann VonGreiff, MD Petra VonKulajta, MD Lisa VanHevel, DO Jeffrey Wentzloff, MD Rebecca Werner, MD Sue Wilson, FNP Shane Woolever, DO Catherine Worden, MSN, CFNP Donza Worden, MD



VOLUNTEERS and COMMUNITY PARTNERS

- → 389.25 Office Volunteer Hours
- → 445.00 Enrollment Volunteer Hours
- → 211.00 Fundraising Volunteer Hours
- → 202.25 Board Volunteer Hours
- 159.50 Clinic Volunteers (Nurse and Receptionist)

1407.00 Total Volunteer Hours

Office/Enrollment/Fundraising Volunteers **Clinic Volunteers**

Darren Keller Lee Brown **Tracey Laitinen** Lillian Clark Mary Jill Leonhardt Mike Clark Ruth McCord **Brian Clement Zach Norman** Judy Hill Carol Nygaard Rich Hill **Kathy Olson** Megan Hoffman **Kelly Traynor** Shelva Johnson

Brian Clement Adrienne Beckham, RN Debbie Colbert, RN Lynn Farnquist Courtney Howell, MA Nancy Greentski Vicki Ludwick, RN **Sue Shunk**

(Nurse and Receptionist)

Kelli Verdecchia, RN **Donnie Thompson**

Community Partners

Anesthesiology Services—WMH

Arfstrom Pharmacy Advanced Surgical Care

Bay Pharmacy

Blue Water Behavioral Health **Bridgeview Family Medicine Bordertown Chiropractic**

Cedar Straits Medical Associates Chippewa County Health Department

Community Action Agency Community Care Clinic

Department of Human Services

Dickinson Medical Care Access Coalition

Eero Ranta M.D. **ER Services—WMH**

Gibson Family Health Center

Glen's Pharmacy

Grand Traverse Ophthalmology Clinic Great Lakes Allergy and Asthma Center

Helen Newberry Joy Hospital Hiawatha Behavioral Health

International Orthopedic & Sports Medicine

Kevin Jon Lawson M.D. Kim McCullough M.D.

Lake Superior State University Lakeview Internal Medicine

LMAS Distract Health Department

LSSU Clinic

Mackinac Straits Hospital

Manistique Lakes Family Clinic Mackinac Straits Naubinway Clinic **Medical Access Coalition of Delta County**

Medical Care Access Coalition

Northern Neurology

Northern Surgical Services

Paradise Community Health Center

Phillip Neimi, D.O. Pickford Medical Center Rite Aid Pharmacy Riverside Medical

Sault Ambulance and Fire Sault Community Pharmacy

Sault Health Adolescent Care Center (SHACC)

Sault Vision Clinic Sault Walk-In Clinic Sault Women's Healthcare

Snyder Pharmacy

St. Mary's Medical Center **Superior Family Medical**

United Way of Chippewa County

U.P. Urology

Upper Peninsula Health Access Coalition

Walgreen's Pharmacy Wal-Mart Pharmacy War Memorial Hospital West Mackinac Health Clinic

Western Upper Peninsula Health Access Coalition

PATIENT INFORMATION

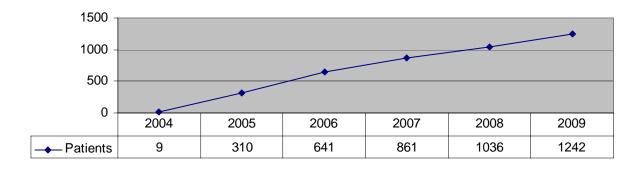
CHAC Patients by Office of Enrollment

Enrolled—Active	Chippewa 624	Luce 316	Mackinac 215
Disenrolled	Chippewa	Luce	Mackinac
	711	334	197

CHAC Patients by County

CHAC Patients I	y County			
Enrolled—Active	Chippewa 651	Luce 201	Mackinac 291	Other 12
D'	Chippewa	Luce	Mackinac	Other
Disenrolled	740	213	279	10

Number of Patients Served



CHAC Program Statistics

- 1410 Patient Screenings Performed
- 1239 Patient Appointments Given
- 776 Patient Enrollments Completed
- 909 Patient Referrals to various community organizations
- 135 Presentations Given &/or Meetings Attended by CHAC Staff

CARE and SERVICES

Primary Care

The enrollment process at CHAC serves as a one stop resource for our patients. Enrollments are completed by CHAC staff or volunteers at one of our enrollment locations. In order to provide the best services possible to our patients and our providers, patients are screened for access to other community programs such as Medicaid, Veteran's Assistance, Health Department services, etc. Once approved for CHAC, the patient is provided with access to primary care through assignment to a physician practice or to our CHAC Volunteer Clinic. Due to the increase in enrollment numbers during 2009, patients without a primary care home were placed on a clinic pending list. The patient also receives assistance in obtaining prescribed medications and access to hospital services at a discounted price. Each patient completes a six month review and is required to re-enroll annually.

CHAC Volunteer Clinic

In 2009, the CHAC volunteer clinic was the primary care home to 264 patients. The clinic provided 312 primary care visits by 7 volunteer medical providers. The clinic is also staffed with a volunteer nurse, a volunteer receptionist, and the CHAC Clinic/Pharmacy coordinator. During 2009 new enrollees to the program without a primary care home were placed on a clinic pending list due to the ongoing need for volunteer medical providers. Clinic space is donated by the Chippewa County Health Department and the Sault Health Adolescent Care Center (SHACC). In November 2009 the Chippewa CHAC office moved to new office space at 143 Arlington Street where clinics are also able to be held on site.

Specialty Care

Individuals enrolled in the CHAC program whose income is between 0—200% of the Federal Poverty Level may be eligible for specialty care services. Participating Specialty Physician visits may be donated or discounted if referred and approved through CHAC.

In 2009, CHAC coordinated over 360 visits/procedures to specialty care providers. CHAC partnerships resulted in a total of \$211,680.39 in donated care.

Partnerships include War Memorial Hospital Community Care Clinic, Anesthesiology Department, Emergency Room, Sault Fire and Ambulance and Sault Community Pharmacy.

Hospital/Facility Care

Patients enrolled in the CHAC program are eligible for a Hospital discount based on their household income in comparison to current Federal Poverty Levels.

Hospital donations in 2009:	Helen Newberry Joy Hospital	\$483,561.05*
•	Mackinac Straits Hospital	\$ 51,777.27
	War Memorial Hospital	\$898,279.63
	Munson Medical Center	\$ 27.473.60

PHARMACEUTICAL PROGRAM

The CHAC Pharmaceutical Program provides medications to our patients in two ways:

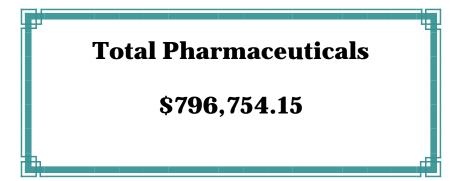
- a generic formulary in which the patient pays a \$5.00 co-pay for a generic medication and the CHAC program pays the balance
- through the Patient Assistance Programs (PAP) of the Pharmaceutical companies

Donated Pharmaceuticals

\$767,652.09 PAPs—Pharmaceutical Assistance Program applications

Purchased Pharmaceuticals

\$ 29,102.06 Purchased generic medications—CVS Caremark



Patient Quotes:

"Very pleased with acquiring my medications"

"CHAC has been very helpful in keeping my medications up to date"

DONATED CARE and SERVICES

\$1,461,091.55 donated hospital/facility care*

- \$ 44,727.12 donated physician's office primary care
- \$ 27,058.00 donated clinic care
- \$ 211,680.39 donated specialty care
- \$ 10,850.00 donated facilities
- \$ 26,423.26 donated volunteer hours
- \$ 1,781,830.32 Donated Care and Services

*HNJH Primary Care Included

Total Value of Care Provided in 2008:

Donated Care and Services \$ 1,781,830.32

Donated Pharmaceuticals \$ 767,652.09

Value of Donated Care \$ 2,549,482.41

Purchased Pharmaceuticals \$ 29,102.06

Total Value of Care \$ 2,578,584.47

99% in Donated Care 1% in Purchased Care

2009 STATEMENT OF OPERATIONS

		<u>Direct</u>	In-Kind	<u>Total</u>	
Revenue					
Access Fu	Access Funds			\$234,877	
BCBS		16,153		\$16,153	
MDCH		4,902		\$4,902	
United Wa	United Way			1,285	
Medical S	Medical Services		2,523,059	2,523,059	
Interest I	Interest Income			11,274	
Donations	Donations		26,423	31,521	
Fundraisi	Fundraising			22,964	
Misc Inco	Misc Income			670	
Total		297,222	2,549,482	2,846,705	
Expenses					
Salaries		\$127,975		\$127,975	
Fringe Ber	Fringe Benefits			13,940	
	Equipment & Supplies			10,934	
Travel	•	5,723		5,723	
Purchased	d Services	50,981		50,981	
Medical S	Medical Services		2,523,059	2,553,925	
Other		25,611	26,423	52,034	
Depreciat	Depreciation			6,184	
Total		\$272,215	\$2,549,482	\$2,821,698	
				\$25,007	
Net Income	et Income available for future programing				

2009 CONTRIBUTERS & SUPPORTERS

Adrienne Beckham Ang-Gio's Restaurant **Bethel Ladies Aid C&C Pine Grove Services, Inc.** Charles & Mary Jill Leonhardt **Chippewa County Community Foundation** Chippewa County Health Department **Christopher Columbus Hall** City of Sault Ste Marie **Dafter Lions Club Dafter Lions Mud Run Democratic Party of Chippewa County** DHS—Chippewa & Luce County Elks Lodge #552 Sault Ste. Marie Elks Lodge #1705 Newberry Lee & Jean Fallieres First National Bank Goodwill Store

Great Lakes Recovery for Men James & Alice Halsey Jennifer Dunton JoAnn Allison Jo Anne Bulson John & Evaline Nobliski **Kinross Speedway** LaSalle High School Mac's Market Moher & Cannello Moose Lodge #999 St. Ignace **Nancy Berkompas Newberry Bottling Old Mission Bank** War Memorial Hospital William & Marilyn Dickinson Patricia Keller Pickelman's Pantry

Pickford Presbyterian Church
Pickford Presbyterian Woman
Pizza Place
Radio Eagle
Rahilly IGA
Randy Hatch Jr.
Ron Brown
Snyder Drugs
Soo Co-op Credit Union
Stalwart Presbyterian Woman
Tahquamenon Senior Citizens
Thrivent Financial
Tom & Abby Magnusson
United Way of the EUP

We are a proud member of Upper Peninsula Health Access Coalition.



Recognizing Area "HERO FOR THE UNINSURED" Winners

2007 ~ War Memorial Hospital 2008 ~ Teresa Kowalski 2009 ~ Sault Community Pharmacy

We are also a proud member of the United Way of the Eastern Upper Peninsula



The United Way of the EUP Recognition Spotlight "Honoring those that make our community a great place to be."

March 2005 ~ CHAC Board of Directors ~ 2005 Group of the Year

July 2006 ~ Debbie Colbert, RN

October 2006 ~ Ed Gilhooley Pharmacy

March 2008 ~ Teresa Kowalski MSN, FNP ~ 2008 Individual of the Year

April 2009 ~ Bordertown Chiropractic ~ 2010 Business Neighbor of the Year

May 2009 ~ Sault Community Pharmacy

July 2009 ~ Malorie Crawford, CNP

July 2009 ~ C & C Pine Grove Services, Inc.

August 2009 ~ Dafter Lion's Club

September 2009 ~ First National Bank

December 2009 ~ Rahilly's IGA & Mac's SuperValu